

Barcode prices

Effective 3 January 2017

Royal Mail Advertising Mail®

Royal Mail Sustainable® Advertising Mail

Royal Mail Business Mail



Royal Mail

About this document

The old style barcode option will be withdrawn at the end of December 2017, as previously communicated to our customers.

We strongly encourage our customers still using the old style barcode option to start using our replacement option – Royal Mail Mailmark®. Mailmark prices are included here for reference.

Full rate cards, price guides and calculators applicable from 3 January 2017 are available at **royalmail.com/prices2017**

For more information about Mailmark visit **royalmail.com/mailmark**

Although correct at the time this price guide was produced (December 2016), postal prices, fees and other conditions are subject to revision from time to time and services may need to be added or withdrawn.

Up-to-date information may be obtained by visiting **royalmail.com**

Barcode prices

Table 1
Unsorted Advertising Mail Letters

Delivery Speed	Option	Weight up to and including	Number of items per sales order			
			1,000-2,499	2,500-9,999	10,000-24,999	25,000+
1st Class	Barcode	100g	46.3p	45.4p	44.4p	43.5p
	Mailmark	100g	44.3p	43.4p	42.5p	41.6p
2nd Class	Barcode	100g	27.8p	27.2p	26.6p	26.1p
	Mailmark	100g	26.7p	26.2p	25.6p	25.1p

Prices in this table exclude VAT, which is charged at the standard rate.
Prices in this table exclude the Mailing Standards Levy of 0.2% which is not subject to VAT.

Table 2
Unsorted Business Mail Letters

Delivery Speed	Option	Weight up to and including	Number of items per sales order				
			500-999	1,000-2,499	2,500-9,999	10,000-24,999	25,000+
1st Class	Barcode	100g	47.0p	46.3p	45.4p	44.4p	43.5p
	Mailmark	100g	45.0p	44.3p	43.4p	42.5p	41.6p
2nd Class	Barcode	100g	30.5p	30.0p	29.3p	28.7p	28.1p
	Mailmark	100g	29.2p	28.7p	28.1p	27.5p	26.9p

Prices in this table exclude VAT, which is charged at the standard rate.

Table 3
Sorted Advertising Mail Letters

Delivery Speed	Option	Weight up to and including	Number of items per sales order				
			4,000-19,999	20,000-39,999	40,000-79,999	80,000-119,999	120,000+
1st Class	Low Sort Barcode	100g	41.9p	41.2p	40.1p	39.6p	39.2p
	Low Sort Mailmark	100g	40.3p	39.5p	38.5p	38.0p	37.6p
2nd Class	Low Sort Barcode	100g	22.5p	22.1p	21.6p	21.3p	21.1p
	Low Sort Mailmark	100g	21.6p	21.2p	20.7p	20.4p	20.2p
Economy	Low Sort Barcode	100g	20.1p	19.8p	19.3p	19.0p	18.8p
	Low Sort Mailmark	100g	19.4p	19.0p	18.5p	18.3p	18.1p

Prices in this table exclude VAT, which is charged at the standard rate.

Tray savings: For trayed mailings of Letters you can save 0.25p (ex VAT) per item from the prices in this table. For further details on using trays, please visit royalmail.com/traysavings

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Table 4
Sustainable[®] Advertising Mail Letters

Low Sort				
Format	Level	Weight	Barcode	Mailmark
Letter	Entry	0-100g	1.60%	1.60%
	Intermediate	0-100g	3.70%	3.70%

Table 5
Sorted Business Mail Letters

Number of items per sales order							
Delivery Speed	Option	Weight up to and including	4,000-19,999	20,000-39,999	40,000-79,999	80,000-119,999	120,000+
1st Class	Low Sort Barcode	100g	41.9p	41.2p	40.1p	39.6p	39.2p
	Low Sort Mailmark	100g	40.3p	39.5p	38.5p	38.0p	37.6p
2nd Class	Low Sort Barcode	100g	29.1p	28.5p	27.8p	27.5p	27.2p
	Low Sort Mailmark	100g	27.9p	27.4p	26.7p	26.3p	26.1p
Economy	Low Sort Barcode	100g	26.3p	25.8p	25.2p	24.8p	24.6p
	Low Sort Mailmark	100g	25.3p	24.8p	24.1p	23.8p	23.6p

Prices in this table exclude VAT, which is charged at the standard rate.

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