



International Business Mail Rate Card

Effective from 3rd January 2017



International Business Mail

International Business Mail is a service with a range of sorting and delivery options which covers Letters, Large Letters (previously known as Flats) and a mixture of post, (which includes parcels). All these are described in the International Business Mail User Guide.

Once you have selected the options you wish to use, calculate the price using the tables on the following pages.

For more information about International Business Mail and to view the User Guide, please visit royalmail.com/internationalbusinessmail

Four easy steps to calculate your postage cost.

For each pricing option:

- Multiply the number of items by the price per item
- Multiply the total weight (excluding the bag weight) by the price per kg
- Add these two amounts together
- You then need to add the cost of any supplementary services if using Zero Sort Premium.

Please note: From 3rd January 2017 a surcharge will be applied to Business Mail service prices. The current level of surcharge can be found at royalmail.com/surcharges

The price calculated above will also need to reflect the current surcharge level.

Mail prepared or presented incorrectly risks being delayed, since we have to remove it from our system and carry out the necessary work to ensure it can be delivered where possible. This is known as remedial work. The effect of any remedial work is to slow down mail, which increases costs. We have to pass these costs onto customers presenting items incorrectly. These costs may include charges from overseas postal authorities, if the item is in breach of international postal regulations. Please note that some items presented incorrectly may have to be returned to the original sender.

Charges for remedial work, as set out in the remedial work section of this rate card, will be made against the original product codes. These charges are agreed as representing the increased costs to Royal Mail caused by the need to perform the remedial work. Persistent failure to adhere to our service specifications will (or may) result in the termination of the service.

International Business Mail

Mixed rates

Service	Countries	Priority Delivery aims [†] Europe 3-5 days Rest of World 5-7 days				Economy Delivery aims [†] Europe 10-15 days Rest of World 6-12 weeks		
		Product Code	Price per item	Price per kilo	Add-ons**	Product Code	Price per item	Price per kilo
Zero Sort Premium	All countries	N/A	£0.910	£7.35	Yes	N/A	N/A	N/A
Zero Sort Base Rate	All countries	WW1	£0.830	£7.35	No	WW3	£0.770	£6.300
Zero Sort Machineable	All countries	WW4	£0.770	£7.35	No	WW6	£0.750	£6.300
Zone Sort Base Rate	EU	OZ1	£0.820	£7.04	No	OZ3	£0.750	£5.990
	Rest of World	OZ1	£0.830	£7.35	No	OZ3	£0.770	£6.300
Zone Sort Machineable	EU	OZ4	£0.750	£7.04	No	OZ6	£0.730	£5.990
	Rest of World	OZ4	£0.770	£7.35	No	OZ6	£0.750	£6.300

[†] All delivery aim figures are in working days except where weeks are stated, and exclude day of posting.

Prices exclude surcharge and VAT. For surcharge level visit royalmail.com/surcharges

VAT is payable at standard rate for EU destinations and zero-rated for Rest of World destinations.

Zero Sort Premium add-on services

Add-on services**	Price	
Indicia application. All or any combination of Printed Postage Impression (PPI) airmail indicator and UK return address.	Machineable items	£0.01 per item
	Non-machineable items	£0.04 per item
Departmental reporting	£50 per annum	£0.01 per item

**All add-on services will incur VAT at the standard rate.

International Business Mail Letters Zero Sort and Zone Sort rates

		Priority Delivery aims [†] Europe 3-5 days Rest of World 5-7 days			Economy Delivery aims [†] Europe 10-15 days Rest of World 6-12 weeks		
Service	Countries	Product Code	Price per item	Price per kilo	Product Code	Price per item	Price per kilo
Zero Sort Base Rate	All countries	WP1	£0.555	£6.150	WP3	£0.540	£5.200
Zero Sort Machineable	All countries	WP4	£0.540	£6.150	WP6	£0.535	£5.200
Zone Sort Base Rate	EU	IP1	£0.530	£5.600	IP3	£0.510	£4.790
	Rest of World	IP1	£0.555	£6.150	IP3	£0.540	£5.200
Zone Sort Machineable	EU	IP4	£0.510	£5.600	IP6	£0.505	£4.790
	Rest of World	IP4	£0.540	£6.150	IP6	£0.535	£5.200

[†] All delivery aim figures are in working days except where weeks are stated, and exclude day of posting.

Prices exclude surcharge and VAT. For surcharge level visit royalmail.com/surcharges

VAT is payable at standard rate for EU destinations and zero-rated for Rest of World destinations.

International Daily VRDs

Daily Volume [#]	Discount
0-99	0%
100-249	1.5%
>249	3%

[#] Discounts paid per posting per product code.

International Business Mail Letters Country Sort Low Volume rates

Minimum posting quantity of 1,000 items per mailing into a mail centre.
See User Guide for further details of the qualification criteria for this option.

EU prices

Service level	Priority		Economy	
Product code	DP4		DP6	
Delivery aims	3-5 days [†]		10-15 days [†]	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Austria	£0.525	£4.470	£0.525	£4.270
Belgium	£0.530	£4.200	£0.530	£4.100
Bulgaria	£0.440	£3.950	£0.440	£3.600
Croatia	£0.425	£4.300	£0.425	£4.200
Cyprus	£0.395	£4.050	£0.395	£3.850
Czech Rep	£0.410	£3.950	£0.410	£3.850
Denmark	£0.540	£5.000	£0.540	£4.800
Estonia	£0.475	£4.500	£0.475	£4.400
Finland	£0.550	£5.100	£0.550	£4.700
France	£0.520	£4.100	£0.520	£3.900
Germany	£0.525	£4.750	£0.525	£4.550
Greece	£0.540	£6.200	£0.540	£6.000
Hungary	£0.445	£4.300	£0.445	£4.100
Ireland	£0.610	£1.000	£0.610	£0.950
Italy	£0.515	£4.850	£0.515	£4.830
Latvia	£0.440	£5.420	£0.440	£5.220
Lithuania	£0.425	£3.500	£0.425	£3.200
Luxembourg	£0.535	£4.650	£0.535	£4.450
Malta	£0.390	£4.850	£0.390	£4.650
Netherlands	£0.400	£3.500	£0.400	£3.400
Poland	£0.415	£3.600	£0.415	£3.500
Portugal	£0.525	£4.850	£0.525	£4.750
Romania	£0.440	£4.650	£0.440	£4.450
Slovak Republic	£0.500	£5.100	£0.500	£4.900
Slovenia	£0.400	£3.800	£0.400	£3.600
Spain	£0.500	£4.750	£0.500	£4.650
Sweden	£0.535	£4.700	£0.535	£4.500

[†] All delivery aim figures are in working days except where weeks are stated, and exclude day of posting.

Prices exclude surcharge and VAT. For surcharge level visit royalmail.com/surcharges

VAT is payable at standard rate for EU destinations and zero-rated for Rest of World destinations.

International Business Mail Letters Country Sort Low Volume rates

Minimum posting quantity of 1,000 items per mailing into a mail centre.
See User Guide for further details of the qualification criteria for this option.

Rest of Europe prices

Service level	Priority		Economy	
Product code	DP4		DP6	
Delivery aims	3-5 days [†]		10-15 days [†]	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Gibraltar	£0.540	£5.950	£0.540	£5.750
Iceland	£0.520	£4.750	£0.520	£4.550
Norway	£0.625	£10.500	£0.625	£10.000
Russia	£0.395	£4.250	£0.395	£4.050
Switzerland	£0.600	£5.000	£0.600	£4.800
Turkey	£0.395	£4.050	£0.395	£3.750
Rest of Europe	£0.210	£6.500	£0.210	£6.400

[†] All delivery aim figures are in working days except where weeks are stated, and exclude day of posting.

Prices exclude surcharge and VAT. For surcharge level visit royalmail.com/surcharges

VAT is payable at standard rate for EU destinations and zero-rated for Rest of World destinations.

International Business Mail Letters Country Sort Low Volume rates

Minimum posting quantity of 1,000 items per mailing into a mail centre.
See User Guide for further details of the qualification criteria for this option.

Rest of World prices

Service level	Priority		Economy	
Product code	DP4		DP6	
Delivery aims	5-7 days [†]		6-12 weeks	
Country	Price per item	Price per kilo	Price per item	Price per kilo
North America				
USA	£0.505	£4.410	£0.505	£4.310
Rest of North America	£0.530	£4.550	£0.530	£4.100
Middle East				
Israel	£0.535	£5.050	£0.535	£4.700
Saudi Arabia	£0.415	£4.270	£0.415	£4.070
UAE	£0.100	£7.550	£0.100	£7.150
Rest of Middle East	£0.210	£6.200	£0.210	£6.100
Far East & Australasia				
Australia	£0.525	£7.100	£0.525	£4.700
China	£0.400	£5.200	£0.400	£4.700
Hong Kong	£0.400	£3.420	£0.400	£3.150
Japan	£0.535	£4.750	£0.535	£4.350
Malaysia	£0.395	£4.000	£0.395	£3.600
New Zealand	£0.450	£7.250	£0.450	£4.750
Singapore	£0.385	£3.750	£0.385	£3.380
South Korea	£0.100	£7.650	£0.100	£7.250
Taiwan	£0.100	£7.950	£0.100	£7.550
Rest of Far East & Australasia	£0.210	£7.000	£0.210	£6.700

[†] All delivery aim figures are in working days except where weeks are stated, and exclude day of posting.
Prices exclude surcharge and VAT. For surcharge level visit royalmail.com/surcharges
VAT is payable at standard rate for EU destinations and zero-rated for Rest of World destinations.

International Business Mail Letters Country Sort Low Volume rates

Minimum posting quantity of 1,000 items per mailing into a mail centre.
See User Guide for further details of the qualification criteria for this option.

Rest of World prices continued

Service level	Priority		Economy	
Product code	DP4		DP6	
Delivery aims	5-7 days [†]		6-12 weeks	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Central & South America				
Argentina	£0.100	£7.800	N/a	N/a
Brazil	£0.390	£5.000	£0.390	£4.700
Mexico	£0.390	£4.500	£0.390	£4.000
Rest of Central & South America	£0.210	£7.100	£0.210	£6.610
Africa & Asia				
India	£0.100	£7.400	N/a	N/a
Kenya	£0.100	£7.750	£0.100	£7.350
Nigeria	£0.100	£7.800	£0.100	£7.400
Pakistan	£0.100	£7.750	N/a	N/a
South Africa	£0.100	£7.850	£0.100	£7.550
Rest of Africa & Asia	£0.100	£7.750	£0.100	£6.710

[†] All delivery aim figures are in working days except where weeks are stated, and exclude day of posting.

Prices exclude surcharge and VAT. For surcharge level visit royalmail.com/surcharges

VAT is payable at standard rate for EU destinations and zero-rated for Rest of World destinations.

International Business Mail Letters Country Sort High Volume rates

Minimum posting quantity of 4,000 items per mailing into a regional distribution centre.

This option is only available to customers who either:

a) Mail a minimum quantity of 4,000 items internationally per posting, or

b) Combine the overseas element with a UK pre-sorted service eg:

Advertising Mail, Business Mail and Publishing Mail.

See User Guide for further details of the qualification criteria for this option.

EU prices

Service level	Priority		Economy	
Product code	DP1		DP3	
Delivery aims	3-5 days [†]		10-15 days [†]	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Austria	£0.485	£4.470	£0.485	£4.270
Belgium	£0.490	£4.200	£0.490	£4.100
Bulgaria	£0.400	£3.950	£0.400	£3.600
Croatia	£0.385	£4.300	£0.385	£4.200
Cyprus	£0.355	£4.050	£0.355	£3.850
Czech Rep	£0.370	£3.950	£0.370	£3.850
Denmark	£0.500	£5.000	£0.500	£4.800
Estonia	£0.435	£4.500	£0.435	£4.400
Finland	£0.510	£5.100	£0.510	£4.700
France	£0.480	£4.100	£0.480	£3.900
Germany	£0.485	£4.750	£0.485	£4.550
Greece	£0.500	£6.200	£0.500	£6.000
Hungary	£0.405	£4.300	£0.405	£4.100
Ireland	£0.570	£1.000	£0.570	£0.950
Italy	£0.475	£4.850	£0.475	£4.830
Latvia	£0.400	£5.420	£0.400	£5.220
Lithuania	£0.385	£3.500	£0.385	£3.200
Luxembourg	£0.495	£4.650	£0.495	£4.450
Malta	£0.350	£4.850	£0.350	£4.650
Netherlands	£0.360	£3.500	£0.360	£3.400
Poland	£0.375	£3.600	£0.375	£3.500
Portugal	£0.485	£4.850	£0.485	£4.750
Romania	£0.400	£4.650	£0.400	£4.450
Slovak Republic	£0.460	£5.100	£0.460	£4.900
Slovenia	£0.360	£3.800	£0.360	£3.600
Spain	£0.460	£4.750	£0.460	£4.650
Sweden	£0.495	£4.700	£0.495	£4.500

[†] All delivery aim figures are in working days except where weeks are stated, and exclude day of posting.

Prices exclude surcharge and VAT. For surcharge level visit royalmail.com/surcharges

VAT is payable at standard rate for EU destinations and zero-rated for Rest of World destinations.

International Business Mail Letters Country Sort High Volume rates

Minimum posting quantity of 4,000 items per mailing into a regional distribution centre.

This option is only available to customers who either:

a) Mail a minimum quantity of 4,000 items internationally per posting, or

b) Combine the overseas element with a UK pre-sorted service eg:

Advertising Mail, Business Mail and Publishing Mail.

See User Guide for further details of the qualification criteria for this option.

Rest of Europe prices

Service level	Priority		Economy	
Product code	DP1		DP3	
Delivery aims	3-5 days [†]		10-15 days [†]	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Gibraltar	£0.500	£5.950	£0.500	£5.750
Iceland	£0.480	£4.750	£0.480	£4.550
Norway	£0.585	£10.500	£0.585	£10.000
Russia	£0.355	£4.250	£0.355	£4.050
Switzerland	£0.560	£5.000	£0.560	£4.800
Turkey	£0.355	£4.050	£0.355	£3.750
Rest of Europe	£0.170	£6.500	£0.170	£6.400

Rest of World prices

Service level	Priority		Economy	
Product code	DP1		DP3	
Delivery aims	5-7 days [†]		6-12 weeks	
Country	Price per item	Price per kilo	Price per item	Price per kilo
North America				
USA	£0.465	£4.410	£0.465	£4.310
Rest of North America	£0.490	£4.550	£0.490	£4.100
Middle East				
Israel	£0.495	£5.050	£0.495	£4.700
Saudi Arabia	£0.375	£4.270	£0.375	£4.070
UAE	£0.060	£7.550	£0.060	£7.150
Rest of Middle East	£0.170	£6.200	£0.170	£6.100

[†] All delivery aim figures are in working days except where weeks are stated, and exclude day of posting.

Prices exclude surcharge and VAT. For surcharge level visit royalmail.com/surcharges

VAT is payable at standard rate for EU destinations and zero-rated for Rest of World destinations.

International Business Mail Letters Country Sort High Volume rates

Minimum posting quantity of 4,000 items per mailing into a regional distribution centre.

This option is only available to customers who either:

a) Mail a minimum quantity of 4,000 items internationally per posting, or

b) Combine the overseas element with a UK pre-sorted service eg:

Advertising Mail, Business Mail and Publishing Mail.

See User Guide for further details of the qualification criteria for this option.

Rest of World prices continued

Service level	Priority		Economy	
Product code	DP1		DP3	
Delivery aims	5-7 days [†]		6-12 weeks	
Country	Price per item	Price per kilo	Price per item	Price per kilo

Far East & Australasia

Australia	£0.485	£7.100	£0.485	£4.700
China	£0.360	£5.200	£0.360	£4.700
Hong Kong	£0.360	£3.420	£0.360	£3.150
Japan	£0.495	£4.750	£0.495	£4.350
Malaysia	£0.355	£4.000	£0.355	£3.600
New Zealand	£0.410	£7.250	£0.410	£4.750
Singapore	£0.345	£3.750	£0.345	£3.380
South Korea	£0.060	£7.650	£0.060	£7.250
Taiwan	£0.060	£7.950	£0.060	£7.550
Rest of Far East & Australasia	£0.170	£7.000	£0.170	£6.700

Central & South America

Argentina	£0.060	£7.800	N/a	N/a
Brazil	£0.350	£5.000	£0.350	£4.700
Mexico	£0.350	£4.500	£0.350	£4.000
Rest of Central & South America	£0.170	£7.100	£0.170	£6.610

Africa & Asia

India	£0.060	£7.400	N/a	N/a
Kenya	£0.060	£7.750	£0.060	£7.350
Nigeria	£0.060	£7.800	£0.060	£7.400
Pakistan	£0.060	£7.750	N/a	N/a
South Africa	£0.060	£7.850	£0.060	£7.550
Rest of Africa & Asia	£0.060	£7.750	£0.060	£6.710

[†] All delivery aim figures are in working days except where weeks are stated, and exclude day of posting.

Prices exclude surcharge and VAT. For surcharge level visit royalmail.com/surcharges

VAT is payable at standard rate for EU destinations and zero-rated for Rest of World destinations.

International Business Mail Large Letters Zero Sort & Zone Sort rates

		Priority Delivery aims [†] Europe 3-5 days Rest of World 5-7 days			Economy Delivery aims [†] Europe 10-15 days Rest of World 6-12 weeks		
Service	Countries	Product Code	Price per item	Price per kilo	Product Code	Price per item	Price per kilo
Zero Sort Base Rate	All countries	WG1	£0.820	£6.700	WG3	£0.7850	£5.9500
Zero Sort Machineable	All countries	WG4	£0.785	£6.700	WG6	£0.7700	£5.9500
Zone Sort Base Rate	EU	IG1	£0.780	£4.700	IG3	£0.7350	£4.4750
	Rest of World	IG1	£0.790	£6.700	IG3	£0.7550	£5.9500
Zone Sort Machineable	EU	IG4	£0.735	£4.700	IG6	£0.7200	£4.4750
	Rest of World	IG4	£0.755	£6.700	IG6	£0.7400	£5.9500

[†] All delivery aim figures are in working days except where weeks are stated, and exclude day of posting.

Prices exclude surcharge and VAT. For surcharge level visit royalmail.com/surcharges

VAT is payable at standard rate for EU destinations and zero-rated for Rest of World destinations.

International Daily VRDs

Daily Volume [#]	Discount
0-19	0%
20-99	1.5%
>100	3%

[#] Discounts paid per posting per product code.

International Business Mail Large Letters Country Sort Low Volume rates

Minimum posting quantity of 500 items per mailing into a mail centre.
See User Guide for further details of the qualification criteria for this option.

EU prices

Service level	Priority		Economy	
Product code	DG4		DG6	
Delivery aims	3-5 days [†]		10-15 days [†]	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Austria	£1.150	£1.200	£1.150	£1.000
Belgium	£0.700	£3.650	£0.700	£3.550
Bulgaria	£0.490	£3.950	£0.490	£3.600
Croatia	£0.475	£4.300	£0.475	£4.200
Cyprus	£0.445	£4.050	£0.445	£3.850
Czech Rep	£0.460	£3.950	£0.460	£3.850
Denmark	£1.450	£5.150	£1.450	£4.950
Estonia	£0.525	£4.500	£0.525	£4.400
Finland	£0.650	£5.000	£0.650	£4.600
France	£0.880	£3.100	£0.880	£2.900
Germany	£0.575	£3.800	£0.575	£3.750
Greece	£0.725	£4.600	£0.725	£4.400
Hungary	£0.495	£4.300	£0.495	£4.100
Ireland	£0.975	£3.300	£0.975	£3.250
Italy	£0.710	£4.750	£0.710	£4.730
Latvia	£0.490	£5.420	£0.490	£5.220
Lithuania	£0.475	£3.500	£0.475	£3.200
Luxembourg	£0.615	£4.250	£0.615	£4.050
Malta	£0.440	£4.850	£0.440	£4.650
Netherlands	£0.550	£2.800	£0.550	£2.700
Poland	£0.465	£3.600	£0.465	£3.500
Portugal	£0.595	£4.650	£0.595	£4.550
Romania	£0.490	£4.650	£0.490	£4.450
Slovak Republic	£0.550	£5.100	£0.550	£4.900
Slovenia	£0.450	£3.800	£0.450	£3.600
Spain	£0.580	£4.300	£0.580	£4.200
Sweden	£0.840	£4.200	£0.840	£4.000

[†] All delivery aim figures are in working days except where weeks are stated, and exclude day of posting.

Prices exclude surcharge and VAT. For surcharge level visit royalmail.com/surcharges

VAT is payable at standard rate for EU destinations and zero-rated for Rest of World destinations.

International Business Mail Large Letters Country Sort Low Volume rates

Minimum posting quantity of 500 items per mailing into a mail centre.
See User Guide for further details of the qualification criteria for this option.

Rest of Europe prices

Service level	Priority		Economy	
Product code	DG4		DG6	
Delivery aims	3-5 days [†]		10-15 days [†]	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Gibraltar	£0.590	£5.950	£0.590	£5.750
Iceland	£0.590	£4.650	£0.590	£4.450
Norway	£1.300	£5.300	£1.300	£4.800
Russia	£0.445	£4.250	£0.445	£4.050
Switzerland	£0.850	£4.200	£0.850	£4.000
Turkey	£0.445	£4.050	£0.445	£3.750
Rest of Europe	£0.260	£6.500	£0.260	£6.400

Rest of World prices

Service level	Priority		Economy	
Product code	DG4		DG6	
Delivery aims	5-7 days [†]		6-12 weeks	
Country	Price per item	Price per kilo	Price per item	Price per kilo
North America				
USA	£0.570	£4.360	£0.570	£4.260
Rest of North America	£0.580	£4.550	£0.580	£4.100
Middle East				
Israel	£0.585	£5.050	£0.585	£4.700
Saudi Arabia	£0.465	£4.270	£0.465	£4.070
UAE	£0.150	£7.550	£0.150	£7.150
Rest of Middle East	£0.260	£6.200	£0.260	£6.100

[†] All delivery aim figures are in working days except where weeks are stated, and exclude day of posting.
Prices exclude surcharge and VAT. For surcharge level visit royalmail.com/surcharges
VAT is payable at standard rate for EU destinations and zero-rated for Rest of World destinations.

International Business Mail Large Letters Country Sort Low Volume rates

Minimum posting quantity of 500 items per mailing into a mail centre.
See User Guide for further details of the qualification criteria for this option.

Rest of World prices continued

Service level	Priority		Economy	
Product code	DG4		DG6	
Delivery aims	5-7 days [†]		6-12 weeks	
Country	Price per item	Price per kilo	Price per item	Price per kilo

Far East & Australasia

Australia	£0.595	£7.050	£0.595	£4.700
China	£0.450	£5.200	£0.450	£4.700
Hong Kong	£0.450	£3.420	£0.450	£3.050
Japan	£0.600	£4.650	£0.600	£4.250
Malaysia	£0.445	£4.000	£0.445	£3.600
New Zealand	£0.500	£7.250	£0.500	£4.750
Singapore	£0.435	£3.750	£0.435	£3.380
South Korea	£0.150	£7.650	£0.150	£7.250
Taiwan	£0.150	£7.950	£0.150	£7.550
Rest of Far East & Australasia	£0.260	£7.000	£0.260	£6.700

Central & South America

Argentina	£0.150	£7.800	N/a	N/a
Brazil	£0.440	£5.000	£0.440	£4.700
Mexico	£0.440	£4.500	£0.440	£4.000
Rest of Central & South America	£0.260	£7.100	£0.260	£6.610

Africa & Asia

India	£0.150	£7.400	N/a	N/a
Kenya	£0.150	£7.750	£0.150	£7.350
Nigeria	£0.150	£7.800	£0.150	£7.400
Pakistan	£0.150	£7.750	N/a	N/a
South Africa	£0.150	£7.850	£0.150	£7.550
Rest of Africa & Asia	£0.150	£7.750	£0.150	£6.710

[†] All delivery aim figures are in working days except where weeks are stated, and exclude day of posting.
Prices exclude surcharge and VAT. For surcharge level visit royalmail.com/surcharges
VAT is payable at standard rate for EU destinations and zero-rated for Rest of World destinations.

International Business Mail Large Letters Country Sort High Volume rates

Minimum posting quantity of 1,000 items per mailing into a regional distribution centre.

This option is only available to customers who either:

- a) Mail a minimum quantity of 1,000 items internationally per posting, or
- b) Combine the overseas element with a UK pre-sorted service eg:
Advertising Mail, Business Mail and Publishing Mail.

See User Guide for further details of the qualification criteria for this option.

EU prices

Service level	Priority		Economy	
Product code	DG1		DG3	
Delivery aims	3-5 days [†]		10-15 days [†]	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Austria	£1.100	£1.200	£1.100	£1.000
Belgium	£0.650	£3.650	£0.650	£3.550
Bulgaria	£0.440	£3.950	£0.440	£3.600
Croatia	£0.425	£4.300	£0.425	£4.200
Cyprus	£0.395	£4.050	£0.395	£3.850
Czech Rep	£0.410	£3.950	£0.410	£3.850
Denmark	£1.400	£5.150	£1.400	£4.950
Estonia	£0.475	£4.500	£0.475	£4.400
Finland	£0.600	£5.000	£0.600	£4.600
France	£0.830	£3.100	£0.830	£2.900
Germany	£0.525	£3.800	£0.525	£3.750
Greece	£0.675	£4.600	£0.675	£4.400
Hungary	£0.445	£4.300	£0.445	£4.100
Ireland	£0.925	£3.300	£0.925	£3.250
Italy	£0.660	£4.750	£0.660	£4.730
Latvia	£0.440	£5.420	£0.440	£5.220
Lithuania	£0.425	£3.500	£0.425	£3.200
Luxembourg	£0.565	£4.250	£0.565	£4.050
Malta	£0.390	£4.850	£0.390	£4.650
Netherlands	£0.500	£2.800	£0.500	£2.700

[†] All delivery aim figures are in working days except where weeks are stated, and exclude day of posting.

Prices exclude surcharge and VAT. For surcharge level visit royalmail.com/surcharges

VAT is payable at standard rate for EU destinations and zero-rated for Rest of World destinations.

International Business Mail Large Letters Country Sort High Volume rates

Minimum posting quantity of 1,000 items per mailing into a regional distribution centre.

This option is only available to customers who either:

- a) Mail a minimum quantity of 1,000 items internationally per posting, or
- b) Combine the overseas element with a UK pre-sorted service eg:
Advertising Mail, Business Mail and Publishing Mail.

See User Guide for further details of the qualification criteria for this option.

EU prices continued

Service level	Priority		Economy	
Product code	DG1		DG3	
Delivery aims	3-5 days [†]		10-15 days [†]	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Poland	£0.415	£3.600	£0.415	£3.500
Portugal	£0.545	£4.650	£0.545	£4.550
Romania	£0.440	£4.650	£0.440	£4.450
Slovak Republic	£0.500	£5.100	£0.500	£4.900
Slovenia	£0.400	£3.800	£0.400	£3.600
Spain	£0.530	£4.300	£0.530	£4.200
Sweden	£0.790	£4.200	£0.790	£4.000

Rest of Europe prices

Service level	Priority		Economy	
Product code	DG1		DG3	
Delivery aims	3-5 days [†]		10-15 days [†]	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Gibraltar	£0.540	£5.950	£0.540	£5.750
Iceland	£0.540	£4.650	£0.540	£4.450
Norway	£1.250	£5.300	£1.250	£4.800
Russia	£0.395	£4.250	£0.395	£4.050
Switzerland	£0.800	£4.200	£0.800	£4.000
Turkey	£0.395	£4.050	£0.395	£3.750
Rest of Europe	£0.210	£6.500	£0.210	£6.400

[†] All delivery aim figures are in working days except where weeks are stated, and exclude day of posting.

Prices exclude surcharge and VAT. For surcharge level visit royalmail.com/surcharges

VAT is payable at standard rate for EU destinations and zero-rated for Rest of World destinations.

International Business Mail Large Letters Country Sort High Volume rates

Minimum posting quantity of 1,000 items per mailing into a regional distribution centre.

This option is only available to customers who either:

- a) Mail a minimum quantity of 1,000 items internationally per posting, or
- b) Combine the overseas element with a UK pre-sorted service eg:
Advertising Mail, Business Mail and Publishing Mail.

See User Guide for further details of the qualification criteria for this option.

Rest of World Prices

Service level	Priority		Economy	
Product code	DG1		DG3	
Delivery aims	5-7 days [†]		6-12 weeks	
Country	Price per item	Price per kilo	Price per item	Price per kilo
North America				
USA	£0.520	£4.360	£0.520	£4.260
Rest of North America	£0.530	£4.550	£0.530	£4.100
Middle East				
Israel	£0.535	£5.050	£0.535	£4.700
Saudi Arabia	£0.415	£4.270	£0.415	£4.070
UAE	£0.100	£7.550	£0.100	£7.150
Rest of Middle East	£0.210	£6.200	£0.210	£6.100
Far East & Australasia				
Australia	£0.545	£7.050	£0.545	£4.700
China	£0.400	£5.200	£0.400	£4.700
Hong Kong	£0.400	£3.420	£0.400	£3.050
Japan	£0.550	£4.650	£0.550	£4.250
Malaysia	£0.395	£4.000	£0.395	£3.600
New Zealand	£0.450	£7.250	£0.450	£4.750
Singapore	£0.385	£3.750	£0.385	£3.380
South Korea	£0.100	£7.650	£0.100	£7.250
Taiwan	£0.100	£7.950	£0.100	£7.550
Rest of Far East & Australasia	£0.210	£7.000	£0.210	£6.700

[†] All delivery aim figures are in working days except where weeks are stated, and exclude day of posting.

Prices exclude surcharge and VAT. For surcharge level visit royalmail.com/surcharges

VAT is payable at standard rate for EU destinations and zero-rated for Rest of World destinations.

International Business Mail Large Letters Country Sort High Volume rates

Minimum posting quantity of 1,000 items per mailing into a regional distribution centre.

This option is only available to customers who either:

- a) Mail a minimum quantity of 1,000 items internationally per posting, or
- b) Combine the overseas element with a UK pre-sorted service eg:
Advertising Mail, Business Mail and Publishing Mail.

See User Guide for further details of the qualification criteria for this option.

Rest of World prices continued

Service level	Priority		Economy	
Product code	DG1		DG3	
Delivery aims	5-7 days [†]		6-12 weeks	
Country	Price per item	Price per kilo	Price per item	Price per kilo
Central & South America				
Argentina	£0.100	£7.800	N/a	N/a
Brazil	£0.390	£5.000	£0.390	£4.700
Mexico	£0.390	£4.500	£0.390	£4.000
Rest of Central & South America	£0.210	£7.100	£0.210	£6.610
Africa & Asia				
India	£0.100	£7.400	N/a	N/a
Kenya	£0.100	£7.750	£0.100	£7.350
Nigeria	£0.100	£7.800	£0.100	£7.400
Pakistan	£0.100	£7.750	N/a	N/a
South Africa	£0.100	£7.850	£0.100	£7.550
Rest of Africa & Asia	£0.100	£7.750	£0.100	£6.710

[†] All delivery aim figures are in working days except where weeks are stated, and exclude day of posting.

Prices exclude surcharge and VAT. For surcharge level visit royalmail.com/surcharges

VAT is payable at standard rate for EU destinations and zero-rated for Rest of World destinations.

Remedial work charges for International Business Mail

Mail prepared or presented incorrectly risks being delayed, since we have to remove it from our system and carry out the necessary work to ensure it can be delivered where possible. This is known as remedial work. The effect of any remedial work is to slow down mail, which increases costs. We have to pass these costs onto customers presenting items incorrectly. These costs may include charges from overseas postal authorities, if the item is in breach of international postal regulations. Please note that some items presented incorrectly may have to be returned to the original sender.

Charges for remedial work, as set out in the table below and will be made against the original product codes. These charges are agreed as representing the increased costs to Royal Mail caused by the need to perform the remedial work.

Please note that all remedial work will incur VAT at standard rates.

Please note	Solution	Charge
Incorrect bag	Poster authorises Royal Mail to perform rework	£0.50 per bag plus £25 rework fee
	Poster requests Royal Mail to return mail	£0.22 per kg plus £25 rework fee
	Poster to collect mail from Royal Mail	£0.16 per kg plus £25 rework fee
Overweight bag (above 11kg)	Poster authorises Royal Mail to perform rework	£1 per bag / tray plus £25 rework fee
	Poster requests Royal Mail to return mail	£0.22 per kg plus £25 rework fee
Overweight tray (above 10kg)	Poster to collect mail from Royal Mail	£0.16 per kg plus £25 rework fee
Indicia missing or incorrect	Poster authorises Royal Mail to apply the correct indicia	£0.02 per machineable item plus £25 rework fee
		£0.08 per non-machineable item plus £25 rework fee
	Poster requests Royal Mail to return mail	£0.22 per kg plus £25 rework fee
	Poster to collect mail from Royal Mail	£0.16 per kg plus £25 rework fee

Remedial work charges for International Business Mail

Please note	Solution	Charge
Incorrect label on bag/ container or bag incorrectly sealed	Poster authorises Royal Mail to perform rework	£0.50 per bag / container plus £25 rework fee
	Poster requests Royal Mail to return mail	£0.22 per kg plus £25 rework fee
	Poster to collect mail from Royal Mail	£0.16 per kg plus £25 rework fee
Oversized items (see format dimensions as detailed in the user guide)	Poster requests Royal Mail to return mail	£0.22 per kg plus £25 rework fee
	Poster to collect mail from Royal Mail	£0.16 per kg plus £25 rework fee
Destination country not showing within address	Poster requests Royal Mail to return mail	£0.22 per kg plus £25 rework fee
	Poster to collect mail from Royal Mail	£0.16 per kg plus £25 rework fee
Sales Order incorrectly completed e.g. Understated items or weight	Poster authorises Royal Mail to amend Posting Cheque / Sales Order	£2 per line (minimum charge of £25 per page)
	Poster requests Royal Mail to return mail	£0.22 per kg plus £25 rework fee
	Poster to collect mail from Royal Mail	£0.16 per kg plus £25 rework fee
	Poster authorises Royal Mail to process mail at International Mixed Mail Premium Unsorted Rates	International Mixed Mail Premium Unsorted rates plus £25 rework fee
Changing collection arrangements without 48 hours' notice	n / a	£50
Cancellation of a booked collection without notifying Royal Mail	n / a	£100

Remedial work charges for International Business Mail

Please note	Solution	Charge
Items not conforming to international postal regulations e.g. Mail displaying a non-UK return address	If noticed within the UK we will offer you the following options:	
	Poster requests Royal Mail to return mail	£0.22 per kg plus £25 rework fee
	Poster to collect mail from Royal Mail	£0.16 per kg plus £25 rework fee
	Advise you of the cost of remedying the error and forwarding the items	Charge will be advised at the time
	Where errors are notified to us by the receiving country we will contact the poster and advise on the options available	Charge will be advised at the time
All other errors	Poster authorises Royal Mail to perform rework	Mail will be charged at the current International Mixed Mail Premium Unsorted rates applicable to its destination and format plus £0.01 per item and a £25 rework fee
	Poster requests Royal Mail to return mail	£0.22 per kg plus £25 rework fee
	Poster to collect mail from Royal Mail	£0.16 per kg plus £25 rework fee

Help & advice

If you have any questions about these services, please contact either your account manager or a Royal Mail Sales Centre on **08457 950 950**. Calls charged at local rate. Although correct at the date this booklet went to print, from time to time services may be added to, changed or withdrawn.

Up to date information may be obtained from a Royal Mail Sales Centre on **08457 950 950** (Calls charged at local rate) or at royalmail.com/internationalbusinessmail

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